

ACDA AGM January 25, 2021

Meeting called to order at 1405

Motion by Ross, Seconded by Keith and Bryce

Approval of Agenda - Motion by Yannis, Seconded by Keith

Approval of 2020 AGM Minutes – Motion by Yannis, Seconded by Charlie

State of the Industry – Ross

- Please see attached slideshow

Value of Cohesive Organization – Yannis

Roundtable 3 issues per distillery

- Ross (access to liquor connect, bottled cocktail markup adjustment)
- David (Black Diamond) (Access to market, code of ethics/definition of Craft, value of products declining)
- Bruce (Whispering Dutchman) (pass)
- Bryan (Lone Pine) (liquor connect and distribution, clarity of rules on tasting rooms, markup rate parity between craft beer and spirits)
- Bryce (Markup and access to distribution through Connect, Online access to sales markets, Fire and Code path to building)
- Charlie (Troubled Monk) (Tax and Markup rates in line, aligning distribution channels, reducing provincial barriers, work closer with ASBA and learn from growing pains/Alberta Beverage Association)
- Coleen (Longshot distilling) (pass)
- Dan (Greenwood) (new, access to distribution, and parity of markup rates)
- Eric speaking for Jordon (Burwood) (Markup parity for spirits with Beer, Markup parity for RTDs and parity to beer)
- Nathan (For Distillery) (Remittance model, Markup and Interprovincial trade, liquor connect access)
- Geoff (Righand) (He is Good)
- Shayna (Hanson) (echoing the above)
- Jacques (Bridgeland) (Access to connect in a competitive way, event allowances in a licensee space/production space, definition of Craft beyond small producer/code of ethics).
- Jim (Dark Sky) (Similar to Nathan from Fort Distilling)
- Matt speaking for Keith (Wildlife) (changes at connect, interprovincial online sales, fire/code barriers to entry)
- Lars (Pivot Spirits) (nothing new to add, agree with a lot, liquor connect is most important, rules and procedures with AGLC)
- Manjit (Minhas) (taxes and markup, remittance model, strong open relationship with AGLC)

- (Rocky Mountain Bighorn) (echoing same concern, Liquor connect, distribution, excise rates, distribution between provinces)
- Shane (Birds and Bees) (Liquor connect markup, interprovincial barriers)
- Faye (Skunkworks) (Connect access, interprovincial trade, RTD parity)
- Stephane (Diony Distillery) (interprovincial sales, definition of craft)
- Susan (Krang) (Moving the 100k LAA limit, graduated markup, GST calculation of invoicing)
- Tom (Romero) (similar. Remittance model, tax structure through connect, interprovincial trade)
- Richard (White Lightening) (remittance model, Craft designation, markup fees)
- Yannis (Park) (Excise, markup, interprovincial trade)
- Paul (Tippa) (Limitations at farmer's market if you don't have a class D)

ACDA Spirit Awards – Bryce

- See slideshow

Financial Position Update and Approval of Financial Statements – Keith

- Refer to attached slideshow
- Motion to approve Keith, Seconded Susan

Board Election

- Election Buddy will be used
 - o Payment of dues need to be made for vote to count
 - o End of February will be when confirmation can happen.
 - o Incumbents (Bryce, Yannis, Charlie)
 - o Self Nominated (Bryan (Lone Pine), Manjit (Minhas), Susan (Krang), Jordon (Burwood)
 - o Email to be sent out

Associate Member statements

- Matt – Red Shed malting
- Keith – Hammer Malts

Adjournment at 1538

- Motion by Ross and seconded by Bryce